RICOH USA, Inc.
DIR-CPO-4887
Appendix C Pricing Index

BRAND	CATEGORY	SUBCATEGORY	DISCOUNT % OFF MSRP
MANAGED SERVICES			
Bullwall RansomCare	Security Software	Ransomware Security	10.0%
Ricoh IT	vCloud Director Availability	Managed DRaaS for VMWare virtual machines	15.0%
Ricoh IT	VEEAM DRaaS	Managed DRaaS for Veeam per VM	15.0%
Ricoh IT	vCloud Director Availability Storage	DRaaS / Software Licenses for Tools	10.0%
Ricoh IT	vCloud Director Availability Storage	Managed DRaaS for VEEAM Storage	10.0%
Ricoh IT	IT Health Check	Security Assessment tool?	10.0%
Ricoh IT	Software	License - RansomCare (RC)	10.0%
OTHER SERVICES			
SERVICE NAME	SERVICE DESCRIPTION	UNIT OF MEASURE	DISCOUNT % OFF MSRP
Desktop Management	Managed desktop including: Help Desk, Patch Management, AV/Malware, monitoring and image management. Minimum of 50 managed desktops	Per managed Desktop	20.00%
Sec + Desktop Management	Managed desktop including: Help Desk, Patch Management, AV/Malware, Sentinel One, monitoring and image management. Minimum of 50 managed desktops	Per managed Desktop	20.00%

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BRAND	**CATEGORY**	**SUBCATEGORY**	**DISCOUNT % OFF MSRP**
Sec++Desktop Management	Managed desktop including: Help Desk, Patch Management, AV/Malware, Sentinel One, Bullwall RansomCare, monitoring and image management. Minimum of 50 managed desktops	Per managed Desktop	20.00%
Managed Firewall Services Cisco	Mananagement and monitoring of Cisco Firewalls including IOS upgrades/pathces, 24 x 7 monitoring,	Monthly fee per device	20.00%
Managed Meraki Services	Assumes Mereaki Cloud Management Subscription	Monthly fee per device	20.00%
Senior Security Engineer	Cisco certified engineer with 10+ years experience with security	Hourly rate	10.00%
Security Engineer	Cisco certified engineer with 5+ years experience with security	Hourly rate	10.00%
DRaaS Engineer	VEEAM of Vcloud DRaaS engineer	Hourly rate	10.00%
Implementation	Technical Services	Per user / organization	10.0%