

AUTHORIZED PRODUCTS AND ACQUISITION METHODS

SCOPE - PRODUCT/SERVICE OFFERINGS

Group Segments - Segments shall be utilized to distinguish the various speeds of the Devices within Groups. The speeds are denoted in Page per Minute (PPM). The Segments for each Group are as follows:

Group A – MFD, A3 B&W only; Color and B&W	
Segment	PPM
2	20 – 30
3	31 – 40
4	41 – 50
5	51 – 60
6	61 – 70
7	71 – 90

Group B – MFD, A4 B&W only; Color and B&W	
Segment	PPM
1	Up to 20
2	21 – 30
3	31 – 40
4	41 – 50
5	51 – 60
6	61+

Group C – Production Equipment B&W only; Color and B&W	
Segment	PPM
1	65 – 79
2	80 – 89
3	90 – 110
4	111 – 130
5	131+

Group D – Single-function Printers B&W only; Color and B&W	
Segment	PPM
1	Up to 20
2	21 – 40
3	41 – 60
4	61+

Group E – Large/Wide Format B&W only; Color and B&W	
Segment	A1 or D Size PPM*
Low	1 – 3
Med-Low	4 – 8
Med-High	9 – 19
High	20+

Group F – Scanners	
Segment	PPM
1	10 – 29
2	30 – 49
3	50 – 69
4	70 – 89
5	90 – 110
6	111 – 130
7	131+

ACCESSORIES

- a) Ricoh provides OEM and/or Third-Party compatible Accessories that compliment or enhance the features of the Device.
- b) Ricoh maintains a separate price list for Accessories for Base Units that have been discontinued.

SOFTWARE

- a) Software may be provided to enhance the capabilities of the devices or may be provided as a standalone option on any owned, leased or rented device.

- b) Purchasing entities that acquire software shall be subject to the license agreements distributed with such software, unless otherwise stated in a Participating Addendum.

REMANUFACTURED/REFURBISHED EQUIPMENT

Ricoh may offer Remanufactured and/or Refurbished Equipment under any Group they are awarded Service and Supplies for. Remanufactured and Refurbished Equipment will receive the same pricing as the published price for the Group and Segment to which it belongs.

OPEN MARKET ITEMS

Ricoh may offer **Not Specifically Priced (NSP)** items that compliment or enhance the Products and/or Services offered under the resulting Master Agreement(s). **NSP** items will **not** include:

- a. Interactive White boards
- b. Computers, monitors, or other related items
- c. Fax machines
- d. Overhead Projectors
- e. Cameras

ACQUISITION METHODS

The following acquisition methods are available for the State of NEVADA:

Financial Vehicle	Standard Terms Offered
Purchase	N/A
Capital Lease	24, 36, 48 and 60 months - (72 months for Category C: Production only)
Straight Lease	
Cancellable Rental	
Short-Term Rental	12 and 18 months

STATE OF NV LEASE AGREEMENT - IMPORTANT:

- a) **State of Nevada Agencies may only use the approved State of Nevada Lease document may be utilized, as set forth as Exhibit C - State of Nevada Agreement for Lease of Equipment.**
- b) Political subdivisions may use any of the financing options available on the contract or may utilize the State of Nevada Lease agreement (Exhibit C).

FMV LEASE

A purchasing entity has the option to enter an Initial Lease Term of 24, 36, 48, or 60 months based upon the available Ricoh options.

Upon the expiration of the Initial Lease Term, a purchasing entity may do one of the following:

- a) Exercise their purchase option.
- b) Renew the lease on a month to month basis, or a 12 month basis, at the discretion of

- the Participating State or Entity; or
- c) Return the Equipment to Ricoh, or have Ricoh pick the Equipment up.

CAPITAL LEASE

A purchasing entity shall have the option to enter an Initial Lease Term of 24, 36, 48, or 60 months.

Upon the expiration of the Initial Lease Term, Ricoh shall provide title to the Equipment to the purchasing entity, or as otherwise determined in a Participating Addendum, and the purchasing entity shall not be subject to any additional expense in order to assume possession of the Equipment.

STRAIGHT LEASE

A purchasing entity may have the option to enter an Initial Lease Term of 24, 36, 48, or 60 months.

Upon the expiration of the Initial Lease Term, a purchasing entity may do one of the following:

- a) Renew the lease on a month to month basis, or a 12-month basis, at the discretion of the Participating State or Entity; or
- b) Return the Equipment to Ricoh, or have Ricoh pick the Equipment up.

CANCELLABLE RENTAL

A purchasing entity may have the option to enter an Initial Rental Term of 24, 36, 48 or 60 months.

A purchasing entity shall have the option to cancel the rental at anytime throughout the term of the agreement, by providing Ricoh with a thirty (30) day prior written notice.

Upon the expiration of the Initial Lease Term, a purchasing entity may do one of the following:

- a) Renew the lease on a month to month basis, or a 12-month basis, at the discretion of the Participating State or Entity; or
- b) Return the Equipment to the Ricoh, or have the Ricoh pick the Equipment up.

SHORT-TERM RENTAL

A purchasing entity may have the option to enter an Initial Rental Term of 12 or 18 months.

Upon the expiration of the Initial Rental Term, a purchasing entity may do one of the following:

- a) Renew the lease on a month to month basis, or a 12-month basis, at the discretion of the Participating State or Entity; or
- b) Return the Equipment to the Ricoh, or have the Ricoh pick the Equipment up